

# WHITE PAPER

A Better Alternative: How the CSE Bliss, Yemmak, and Graf Pressforman Partnership Redefines Equipment Procurement and Support



## Introduction

In the manufacturing world, selecting the right equipment supplier is about more than product performance—it's about reliability, lead times, customer service, and long-term support. The partnership between **CSE Bliss**, **Yemmak**, and **Graf Pressforman** offers a powerful, customer-focused alternative to traditional OEMs.

This white paper explores how this strategic alliance delivers a seamless, high-quality experience from purchase to performance, with faster turnaround, responsive support, and customized solutions that fit the unique needs of processors in industries such as feed, wood, biomass, and more. In an industry increasingly dominated by large manufacturers with slow response times, rigid systems, and drawn-out delivery schedules, processors are looking for something better. They need:

- Equipment that's built to last
- Service they can count on
- Lead times that match their operational goals
- Parts availability that keeps downtime to a minimum

That's exactly what the combined capabilities of **CSE Bliss**, **Yemmak**, and **Graf Pressforman** bring to the table. Together, these three trusted brands form a unified force delivering performance, precision, and personalized service—without the red tape or delays common with major OEMs.

# The Power of Partnership

#### CSE Bliss

A leading U.S.-based manufacturer of industrial hammer mills and size reduction systems, CSE Bliss is known for rugged equipment, superior craftsmanship, and custom-configured solutions. Every piece of equipment is backed by experienced application engineers who understand the unique demands of grinding, pelleting, and processing.

#### Yemmak

With over 50 years of experience, Yemmak is a global engineering company offering complete solutions for feed milling, biomass, chemical, and industrial processing systems. Yemmak's precision manufacturing, innovative design, and scalable systems make them a trusted partner worldwide.

## Graf Pressforman



Graf Pressforman specializes in high-quality pellet mill dies, roller shells, and wear parts. With a strong presence in the U.S. and Europe, Graf provides consistent, long-lasting components that are critical to continuous operation and optimized throughput.

Together, these three brands create a vertically integrated, full-spectrum equipment and service offering—one that rivals and often exceeds the capabilities of the largest global OEMs.

## A Smarter Approach to Equipment Procurement

The traditional procurement experience with large manufacturers is often plagued by:

- Long, unpredictable lead times
- Generic solutions not tailored to specific needs
- Inconsistent customer service or lack of direct support
- Limited availability of critical wear parts

The CSE Bliss-Yemmak-Graf alliance provides a direct response to these issues:

| Big OEMs               | CSE Bliss, Yemmak & Graf                  |
|------------------------|---|
| Very long lead times   | Reasonable, dependable delivery schedules |
| Standardized equipment | Custom-configured solutions               |
| Limited support        | Responsive, knowledgeable service team    |



| Delays in parts delivery | Readily available wear parts and dies |
|--------------------------|---------------------------------------|
| Impersonal experience    | Collaborative, long-term partnership  |

## Focused on the Customer Experience

At the heart of this partnership is a shared belief: **customers deserve better**.

This includes:

- **Expert consultation:** Engineers and technical reps who understand your material, application, and production goals
- Efficient quoting and procurement processes
- **End-to-end support:** From installation and training to optimization and maintenance
- Rapid parts availability: Minimizing downtime and protecting your margins

Whether you're upgrading an existing system or designing a new line from the ground up, our team works closely with you to deliver reliable results—and keep your operation running at peak efficiency.

## **Industries Served**

The combined capabilities of CSE Bliss, Yemmak, and Graf Pressforman serve a wide range of industries:

- Animal feed production
- Wood waste grinding and biomass fuel prep
- Pellet fuel manufacturing
- Food and grain handling



#### • Pet food manufacturing

Each industry comes with unique material characteristics and production requirements. Our team delivers tailored solutions to meet them—on time and on budget.

## A Better Way to Do Business

The CSE Bliss, Yemmak, and Graf Pressforman partnership offers a refreshing alternative to the slow, impersonal approach of traditional equipment suppliers. With high-quality machinery, expert application support, and faster turnaround times, this alliance is built to serve today's processors with the attention, speed, and reliability they need.

#### Don't settle for less. Choose a partner who's built around your success.

## Let's Talk

Looking for a better equipment and support experience? Contact us to learn more about how our partnership can help you improve throughput, reduce downtime, and meet your production goals—without the headaches of traditional suppliers.

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